

GF Worldwide CARGO NETWORKS & ASSOCIATIONS

GLOBAL NETWORKING
SINCE 2005



AIR & OCEAN
PARTNERS



**PROJECT
PARTNERS**

GLOBAL 
FREIGHT ALLIANCE

**24-7 CARGO
ALLIANCE** 



HELMUT GROSS | PRESIDENT

Born in 1957, Managing Director in the international forwarding business since 1975, most of his experience from the air cargo industry. Working in key positions of big cargo agencies and owner of a medium-sized cargo company for more than 30 years, he knows exactly what it means to face fierce competition from global conglomerates.



Networking since 2005

GF networks supports medium-sized forwarding agencies and logistics companies all over the world in establishing a comprehensive and high-performance network of reliable partners.

WHAT MAKES US UNIQUE AND DISTINGUISHES US FROM OTHER NETWORKS:

We think that annual conferences, regular newsletters and global coverage are just standard.

We go far beyond that.

- GF networks are the only networks with a **shipment obligation**. This is how we ensure that our members are effectively cooperating with each other and therefore receiving business out of the group.
- Only GF Networks have an **invoice monitoring system** to control and manage outstanding payments within the group. Surveillance is linked to the shipment reports by an advanced and comprehensive software tool: our ISR (invoice & shipment report) which is available online.
- The GF group finds most of its members via intensive travelling on all five continents or through recommendation. We are **familiar with the companies we select** as our future partners.
- The GF group's **protection program is based on a trust fund**: instead of high annual insurance premiums we only require a basic deposit and compensation in the event of financial damage.

global
coverage

**shipment
invoice
monitoring**

payment
protection

monthly
newsletters

**personal
selection
process**

**shipment
obligation**

annual
conferences

General Cargo Air- & Oceanfreight

TODAY'S CARGO BUSINESS KNOWS ONLY ONE SPEED: AS FAST AS POSSIBLE

Reliable and strong partners, close ties between the agents, commitment and support – these are the attributes we require from our members.

The personal selection process ensures the high quality level within the GF networks. The shipment obligation ensures the appropriate reciprocity which is lacking in many other networks.



**AIR & OCEAN
PARTNERS**

www.ao-partners.com



www.con5con.com

**GLOBAL ■■■■
FREIGHT ALLIANCE**

www.globalfreightalliance.com

24-7 Express & AOG

THERE IS A DIFFERENCE BETWEEN URGENT AND EXTREMELY URGENT

There is a difference between merely being available and a solid service being available 24 hours, 7 days. Some shipments require special solutions: there are cases where time is the only thing that counts, no matter what and no matter where.

The 24-7 Cargo Alliance offers its members a global network of reliable partners supporting the industry in managing extremely urgent shipments – every day, at all times. Our members primarily support aviation, shipbuilding and automotive industries with regard to logistics.

With our careful personal selection process we create a network of solid, dedicated and energetic forwarders to whom 24/7 is not only an acronym but a philosophy.



Heavy Lift

DEALING WITH THE IMPOSSIBLE

At Project Partners we focus on those forwarding specialists all over the world who deal with "the impossible".

Specialists meet Specialists. This is the basis for our beneficial partnership, which will bring your business to a higher level. Forwarders from all over the world – specialists in the project business – come together and cooperate with each other.

Our selective affiliation process establishes a high quality level in the network. All our members are hand-picked. We know most agents from our on-site visits.

The number of agents per country is strictly limited. Due to the specific kind of business the GF protection program does not apply with Project Partners.



Business among Partners

WORLDWIDE CONFERENCES WITH 1 TO 1 MEETINGS

Our networks hold meetings on changing continents every year. In a single trip you can meet more than a hundred of your partners from all over the world in one place.

You may build up new relationships and create business in new markets. All this is embedded in a nice leisure program. There is no better way coming together in favor of more additional benefits and profits. Do business with friends.

Please consider: members who visit the conference every year do the most business with each other.

ROUTING ORDERS

Should be presented to the shippers within 48 hours. Please give immediate feedback always.

SALES LEADS

Mere address material is not a sales lead. Please prepare detailed information including names and communication details.

BREAK BULK

No break bulk fee is suggested, only splitting charges or similar cost as incurred.

PAYMENT AMONG PARTNERS

All invoices of the current month have to be paid at 20th of the following month.

NETRATES POLICY

Our networks members support each other with real and honest net rates as well as sales rates.

PROFIT SHARE

50/50 profit share for all collect shipments is recommended.

50/50 profit share for prepaid shipments if controlled by the destination agent.

No profit share is necessary for prepaid shipments if controlled by the departure agent. In this case the benefit for the destinations agent is the profit of destination charges and the shipment itself as excellent sales information.

GF



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FREIGHT ALLIANCE



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